

Message Text

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42

ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-03 H-02 INR-07 L-02

NSAE-00 NSC-05 PA-02 PRS-01 SP-02 SS-15 USIA-15 EB-07

COME-00 STR-04 TRSE-00 MC-02 /080 W

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R 142243Z FEB 75

FM AMEMBASSY OTTAWA

TO SECSTATE WASHDC 5662

UNCLAS OTTAWA 0550

E.O. 11652: N/A

TAGS: ESTC, ETRD, CU, CA

SUBJECT: CUBA TRADE -TOLEDO SCALES DEAL

MONTREAL GAZETTE FEBRUARY 14 UNDER HEADLINE "ANOTHER
CUBA DEAL SAID BLOCKED" CARRIES CANADIAN PRESS STORY
DATELINED WINDSOR, ONTARIO WHICH SAYS IN PART:

"A TOLEDO SCALES OFFICIAL SAYS A DEAL TO SELL
\$250,000 WORTH OF SCALES AND EQUIPMENT TO CUBA HAS
FLOUNDERED BECAUSE SEVERAL UNITED STATES-BASED
PARTS MANUFACTURERS CAN NOT GET APPROVAL FROM
WASHINGTON.

"KEN BALDOCK, CONTROLLER FOR THE WINDSOR FIRM,
A SUBSIDIARY OF RELIANCE ELECTRIC LTD. IN THE U.S.,
SAID YESTERDAY THE CANADIAN GOVERNMENT APPROACHED
THE PARENT FIRM MONTHS AGO TO SEE IF THE DEAL COULD
BE ARRANGED.

"BALDOCK SAID THE PARTS MANUFACTURERS
CANNOT GET CLEARANCE FROM THE U.S. GOVERNMENT AND,
AS OF NOW, THE DEAL SEEMS TO BE OFF.

"HE SAID THAT BECAUSE OF THE NATURE OF THE
PARTS NEEDED, THE ONLY PRODUCERS ARE IN THE U.S.

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"IT IS ONE OF SEVERAL INCIDENTS IN RECENT
YEARS IN WHICH A DEAL BETWEEN A CANADIAN FIRM AND
CUBA HAS BEEN INTERFERRED WITH BY THE U.S."
PORTER

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NNN

Message Attributes

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